

CITY OF CAPE CORAL REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: Utilities Dept / Water Production

Vendor Name: BEAMEX, INC.

Address: 2152 Northwest Parkway, Suite A, Marietta GA, 30067

Phone: 678-426-5255 Contact: Chris LaValle E-Mail: Chris.lavalle@beamex.com

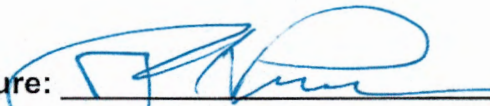
Price: \$14,256.00

Description of item to be procured: Three-year Service and warranty agreement for SSA CMX MC6 base units 606129 and 606128.

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service: Beamex Inc. is the Sole Source vendor for providing software used for calibration at our facilities.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable: Beamex CMX is the only software that works with the handheld calibrators in service at both plants. New software from a different manufacturer would require a purchase of new calibrators. Under the 3-year plan Beamex provides free shipping to and from the Beamex laboratory for annual inspections.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service: Since the calibrator and software is capable of servicing instruments from many vendors, unlike competitors, a switch would be costly, and we would have to buy multiple calibrators.

Department Director's Signature:  Date: 9/20/24

Approval: Procurement Manager  Date: 11/22/24
(not to exceed \$50,000.00)

Approval: City Manager _____ Date: _____
(not to exceed \$100,000.00)

Council authorization required if exceeding \$100,000.00

Revised 1/6/2020- Per Ordinance #52-19, Article VII: Purchase and Sale of Real and Personal Property.
Adopted 12/02/2019

Section 2-144 (c)(1)(e)

August 20, 2024

City of Cape Coral
David Jimenez
1015 Cultural Park Boulevard
Cape Coral, Florida 33990

RE: Sole Source Supplier

Dear David,

With reference to Beamex Quote number 24073063, please note that Beamex is the sole source provider for MC6 Calibrator and internal Pressure Module service Care Plans.

<u>Item</u>	<u>Part Number</u>
MC6 Calibrator 3 Year Care Plan	9999780
MC6 Internal Pressure Module 3 Year Care Plan	9999790

The above items can be supported by Beamex and/or your local Beamex representative.

Sincerely,

Chris LaValle
Client Development Manager
Chris.lavalle@beamex.com
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Office: 800-888-9892
www.beamex.com/us